



Internship in Business Development

Online | Offline



Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers and experienced developers and skilled IT specialists. We are hiring interns as Business Developers to acquire and manage new and existing client relationships. In this role, you will be responsible for developing relationships with our clients, negotiating contracts and closing deals. We believe as our company grows, so should you. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- Call & build relationships with prospective clients
- Manage complete sales pipeline
- Analyze lead set and establish competitive advantages
- Track metrics to ensure targets are hit.
- Maintain consistent contact with existing clients to drive more business from them.
- Locating/proposing potential business deals for the company by contacting potential partners/customers and by discovering and exploring opportunities.
- Develop proposals and identify proposal requirements.
- Also will be involved in the screening of potential deals by analysis of market strategies, details of deal requirements as well as financials.

Key Skills

- Good English & Grammar
- Good Communication Skills
- B2C, Sales, Telephonic Talks, Lead Generation

Who can apply

Only those Students or Fresher's can apply who:

- Having excellent communication and presentation skills
- Good written & spoken English

Why Join Us

- Stipend -as per the performance only on fully completion of the Internship
- Certified Internship | Learn from Live Projects



Internship in Content Writing

Online | Offline

MONDAY - FRIDAYS

10:00 AM - 06:00 PM

CASUAL ATTIRES



INTERNSHIP CERTIFICATE

PRE PLACEMENT LETTER

LIVE & REAL PROJECTS

Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers and experienced developers and skilled IT specialists. We are hiring interns as Content Writer to join our editorial team and enrich our website through new blog post, guides and marketing copy. We believe as our company grows, so should you. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- Writing websites, contents, blogs
- Writing proposals
- Making PPTs
- Writing interesting and unique articles

Key Skills

- Good English & Grammar
- Persuasive Writing
- Good Communication Skills

Who can apply

Only those Students or Fresher's can apply who:

- Are pursuing Graduation
- Having excellent communication and presentation skills
- Good written and spoken English

Why Join Us

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Internship in Digital Marketing

Online | Offline



Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers and experienced developers and skilled IT specialists. We are hiring Digital Marketing Interns who plans and manage marketing campaigns that promote a company's brand, products and services. Their duties include planning campaigns, analyzing metrics, and identifying trends. They typically have experience in art direction and social media. We believe as our company grows, so should you. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- How to Design and oversee all aspects of our digital marketing department including our marketing database, email, and display advertising campaigns
- How to develop and monitor campaign budgets
- Planning and managing our social media platforms
- Preparing accurate reports on our marketing campaign's overall performance
- Coordinating with advertising and media experts to improve marketing results
- Identifying the latest trends and technologies affecting our industry
- Work with our team to brainstorm new and innovative growth strategies
- Oversee and manage all contests, giveaways and other digital projects

Key Skills

- Data analyst & Communication
- Writing and Editing skills, SEO and SEM skills
- Email marketing skills, CRM (customer relationship management) skills
- Good technological skills, social media skills

Who can apply

Only those Students or Fresher's can apply who:

- Good computer skills, Ability to Learn Digital Design Software

Why Join Us

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Internship in Graphic Designing

Online | Offline



Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers and experienced developers and skilled IT specialists. We are hiring interns as Graphic Designers to the entire process of defining requirements, visualizing and creating graphics including illustrations, logos, layouts and photos, strive to shape the visual aspects of websites, books, magazines, product packaging, exhibitions and more. We believe as our company grows, so should you. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- How to Conceptualizing visuals based on requirements
- Creating images and layouts by hand or using design software
- Testing graphics across various media
- Study design briefs and determine requirements
- Scheduling projects and define budget constraints
- Preparing rough drafts and present ideas
- Developing illustrations, logos and other designs using software or by hand
- How to Use the appropriate colors and layouts for each graphic

Key Skills

- Keen interest in logical
- Creativity **and Visually** Representing Ideas
- Time management skills
- Communication skills **and Understanding** Clients' Artistic Preferences
- Familiar with certain fonts and have knowledge of line-height and tracking.

Who can apply

Only those Students or Fresher's can apply who:

- Good computer skills, Ability to Learn Digital Design Software

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Internship in Online Bidding

Online | Offline



Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers, experienced developers and skilled IT specialists. We are looking for a highly motivated individual for an Upwork, Freelancer, Guru Bidder, Fiverr profile who must have exposure in proposal making, generating leads & analyzing client requirements. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- The candidate is responsible for generating business from online Bidding on Upwork.
- He/She must have the required skills for handling International clients.
- Responsible for acquiring business & achieving sales targets.
- Analysis Write proposals for projects, Deal negotiations, finalizing deals with clients.
- Should have bidding experience on Upwork.
- Proven track record of replies generated from bids

Key Skills

- Communication & Time management skills
- Analytical skills & Negotiator
- Multi-tasking & Creative Thinking
- Good computer skills

Who can apply

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- Good written and spoken English

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Internship in PHP Development

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Learning Roles and Responsibilities

- Build Efficient & Reusable Modules
- Solve Problems & Challenges
- Work on the MYSQL Database.
- Writing back-end code and building efficient PHP modules.
- Troubleshooting application and code issues.
- Integrating data storage solutions.

Key Skills

- Should have a basic knowledge of MYSQL.
- Should have a basic knowledge of JavaScript.
- Should have a basic knowledge of HTML.
- Should have a basic knowledge of CSS.

Who can apply

Only those Students or Fresher's can apply who:

- have relevant skills and interest.
- are available for duration of 8 weeks.

Why Join Us

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Internship in Product Development

Online | Offline



Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers, experienced developers and skilled IT specialists. We are in a process to launch two new ventures in Ecommerce Industry, hence we are looking for people who can do research in product development in that profile. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- Conduct product and market research on a range of need based products
- Use a proprietary content management system to assist with proprietary content workflow, including formatting and editing text and images
- Perform other tasks required by the content strategy & operations manager
- Get new Product Ideas and Research for the same (Something like Archises and Hallmark | Dog Products)
- You will lead interaction design, visual design, and brand for our product.
- Your key work will be to suggest mockups and lightweight prototypes to communicate and validate design decisions.
- This will involve collaboration with the small team to develop product strategy.
- You will also participate in the design, observation, and analysis of user research.

Key Skills

- Good English & Research Skills
- Creative Thinking

Who can apply

Only those Students or Fresher's can apply who:

- Having excellent communication and presentation skills

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Internship in Shopify Development

Online | Offline



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Learning Roles and Responsibilities

- Maintain the design principles and quality code.
- Handle the Shopify payment gateway integration process.
- Work on adding products to Shopify.
- Work on Shopify store frontend design.
- Work on Shopify store development.
- Work on speed optimization of Shopify store.
- Work on Shopify app development.

Key Skills

- Should have a basic knowledge of API.
- Should have a basic knowledge of jQuery.
- Should have a basic knowledge of HTML.
- Should have a basic knowledge of CSS 6.

Who can apply

Only those Students or Fresher's can apply who:

- have relevant skills and interest.
- are available for duration of 8 weeks.

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Internship in Social Media

Online | Offline



Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers and experienced developers and skilled IT specialists. We are hiring interns as Social media Developer who understand how each social media channel works and how to optimize content so that it is engaging on those channels. We believe as our company grows, so should you. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- How to Build and execute social media strategy through competitive research, platform determination, benchmarking, messaging and audience identification
- Generating, editing, publishing and sharing daily content (original text, images, video or HTML) that builds meaningful connections
- Set up and optimize company pages within each platform to increase the visibility of company's social content
- Creating editorial calendars and syndication schedules
- Continuously improve by capturing and analyzing the appropriate social data/metrics, insights and best practices, and then acting on the information

Key Skills

- Excellent consulting, writing, editing (photo/video/text), presentation and communication skills
- Creative Ideas
- Adequate knowledge of web design, web development, CRO and SEO
- Basic social media skills

Who can apply

Only those Students or Fresher's can apply who:

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Internship in Training Coordination

Online | Offline



Job Overview

Dynamisers Solutions Pvt. Ltd. is a team of professional web designers, experienced developers and skilled IT specialists. We organize various trainings on Live, Personal and Professional basis with help of various tools. Visit us on www.dynamisers.com

Learning Roles and Responsibilities

- Manage the emails/phone communication with certain customers, mapping out training plans & schedules, designing & developing training programs (outsourced or in-house) for corporate
- Select appropriate training methods/activities (e.g. simulations, mentoring, on-the-job training, professional development classes)
- Assist in planning, creating and implementing each training courses
- Seek information from management, employees & other departments regarding the effectiveness of completed training courses & constantly seek to improve
- Maintain and update training records
- Find new prospects through social media networks, facilitating the classroom/online training sessions, managing the internal finances, postings on the social media platforms, preparing decks, etc.
- Be responsible for Conducting IT- Training on the latest technologies into corporate & colleges / online public batches
- Build the trainer network related to Latest IT technologies
- Research and recommend new training methods, like gamification

Key Skills

- Good English Communication Skills

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